ICD-10: It’s Back On – Start Preparing Now!

Presented by Ken Bradley
Agenda

- ICD-10: Time to take a pulse
- Steps to prepare
- Reasons to Start Now
- Tools to include in your preparations
ICD-10: Time to take a pulse
Remember ICD-10?

Must be used:
- October 1, 2013
- October 1, 2014

*July, 2014 CMS announced a new date:*

October 1, 2015
The Latest

The debate continues:

- AHIMA and AMA still don’t see eye to eye on whether to go forward with ICD-10
  - AHIMA: Just do it!

Disagreement over costs:

- AMA: $22,560 - $105,506
- AHIMA: $1,900 - $5,900

An attempt to delay in late 2014 FAILED.

But it’s possible another attempt to delay will happen in March when Congress votes on SGR.
The Latest

民营企业支持 ICD-10

- Rep. Upton, Energy and Commerce, and Rep. Sessions, Rules, said the following:
  - “… this is an important milestone for the future of healthcare technologies”.

CMS:

- New ICD-10 Compliance Date: October 1, 2015

Code updates

- Oct 1, 2014 limited ICD-9 and ICD-10 updates.
  - No more ICD-9 updates.
- ICD-10 limited updates Oct 1, 2015.
- Regular ICD-10 updates begin Oct 1, 2016.
Important Questions

✦ Do we begin preparing or continue preparing or do we wait?

✦ We’ve had more than one delay now: likely no more.

✦ How much risk are we willing to take?
What If We Wait To Prepare?
It’s a Big Transition

Diagnosis codes are used everywhere by everybody

- Your entire staff
  - Administrative and clinical

- In nearly all your paper and electronic systems
  - A new format must be accepted.

- Throughout most business processes
  - Likely represents changes to nearly all clinical, financial and administrative processes.

- We’ll need to be bilingual!
  - Remember that all people, processes and systems must be able to accommodate both code sets for some time.
Where Is Your Practice?

IT'S DONE

WOW!
Who is ready?

Why haven’t practices prepared?
So Why Aren’t Practices More Prepared?
Why Do ICD-10?

Better clinical and revenue outcomes:

- More accurate payments
- Fewer rejected claims
- Improved disease management
- Meaning:
  - Better revenue cycle results
  - Better clinical decision making ability
  - Better public health and research results

Long-term return on investment

- Rand, 2009: over a 15 year period, would save about $4.5 billion in administrative costs
How, exactly?

**Specificity**
- **S52**  Fracture of forearm
- **S52.5**  Fracture of lower end of radius
- **S52.52**  Torus fracture of lower end of radius
- **S52.521**  Torus fracture of lower end of right radius
- **S52.521A**  Torus fracture of lower end of right radius, initial encounter for closed fracture

- Allows support of new clinical concepts like blood type and underdosing
Steps to take to prepare for ICD-10
Steps to ICD-10 Success

- Assign an organizational ICD-10 champion/coordinator.

- Create a defined ICD-10 team that has a basic understanding of ICD-10 to account for the scope and breadth of the effort.

- Obtain physicians and executive office staff’s awareness of and commitment to ICD-10.

- Budget for ICD-10 – include a line of credit.
Steps to ICD-10 Success

☑ Complete a diagnosis inventory
  - Document describes where, how and who uses diagnosis codes
  - Administrative and clinical
  - Front, middle and back office
  - Electronic and paper, e.g., Superbills, processes
  - Contracts, quality reporting, public health reporting, spreadsheets
  - Creators, senders and receivers
Steps to ICD-10 Success

- IT (PMS/EMR, etc) and service vendor outreach
  - When will updated software be available?
  - How soon can it be installed and what is the update effort like?

Do PMS, EMR and other IT updates as they are available so you can:

- Be an expert on the changes before ICD-10
- Maintain and improve productivity
- Participate in in-depth testing when it’s available
- Work out the kinks
Steps to ICD-10 Success

- Assess clinical documentation for necessary changes to meet ICD-10’s specificity requirements.

  Determine most frequently used diagnosis codes by provider.
  - Review where clinical details are missing.
  - Educate and work with physicians to include additional clinical details; consider a phased in approach.
Steps to ICD-10 Success

- Documented ICD-10 education strategy for all staff
  - Education is not optional.
  - Must understand:
    - Who needs to be trained and how/when will education take place?
    - ICD-10 may require refreshers on medical terminology, anatomy, etc.
    - Try to have comprehensive training finished ideally about 90 days before Oct 1, 2015
      - There will be a rush
Create a detailed ICD-10 implementation plan

- Review/assess facts and information obtained
- Create a list of things that need to be done to be in compliance
  - For each item identify:
    - Who is responsible
    - Estimated delivery date
    - Interim deliverable and follow-up dates
    - Dependencies and priorities
- Remember to review and include ALL processes, e.g.,
  - Queries and denials
  - Quality reporting
  - Medical necessity
Steps to ICD-10 Success

- Project implementation and monitoring
  - Do the things on your action plan.
    - Be in a position to test – internally and externally as quickly as possible
  - Measure and monitor that what you changed works as expected.
Why Start Now?

**More time to review where diagnosis values are used**

- May identify places where improvements can be made prior to ICD-10.
  - Queries, CAC
  - Electronic code books and medical necessity review
  - Denial automation

**Lets staff become experts** with process changes and new IT solutions.

**Improvements today help your costs and improve revenue today.**
Why Start Now?

- Reduce implementation costs by reducing expected productivity loses
  - Provider productivity: 15% more documentation will result in a 10% loss
    - EMR Templates
    - Focused education
    - Phased in clinical documentation specifics
  - Coder productivity:
    - Understand coder skill level and use certification
    - Knowledge of medical terminology, anatomy, etc
    - How much practice do coders need? *Practice makes perfect*
    - Measure and monitor productivity if not doing today
Why Start Now?

✦ You have time to install improvements:
  ✦ Navicure’s on-line 1500 form permits review and maintenance of ICD-9 and ICD-10.
  ✦ Navicure’s ICD-9 and ICD-10 versions of Medical Necessity Edits.
  ✦ Navicure’s Code Source.

✦ So you can test:
  • Internal changes
  • With Navicure to ensure ICD-10 codes can be submitted
  • With Navicure to review Medical Necessity using ICD-10
  • Potentially with a payer: end-to-end

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Why Start Now?

ñas  Déjà vu

 Likely no more delays.
Navicure Is Ready Now, But Will …

- **Continue** monitoring CMS and payer announcements.
- **Continue** practice management vendor, client and payer outreach.
- **Continue** testing with as many clients, payers and vendors as they are capable.
- **Continue** monitoring payer rejection and denial trends and take proactive action when necessary to correct potential problems.
Tools to include in your preparation

(Important- new tools NOW, help NOW)
The ICD-10 implementation steps
Sink or Swim?
Get Started Preparing for ICD-10:
8 Steps for Transition Success

VIEW DETAILS

ICD-10 Analyzer
By Navicure
Find out how ICD-10 will impact your claims reimbursements.

ICD-10 Hub Blog
The latest news and tips about ICD-10 as presented by industry experts.

Sink or Swim?
Learn the 8 steps to ensure ICD-10 transition success.

Recent News
Get the scoop on the latest news in the ICD-10 world.
### TOP 20: ICD9 ➔ ICD10 IMPACT for 28281377Alter [with 29 codes]

<table>
<thead>
<tr>
<th>ICD9</th>
<th>Description</th>
<th>Frequency</th>
<th>IMPACT RATING</th>
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<tbody>
<tr>
<td>780.79</td>
<td>Other malaise and fatigue</td>
<td>12%</td>
<td>L</td>
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<td></td>
<td></td>
<td></td>
<td>4 Related ICD-10 Codes</td>
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<tr>
<td>786.09</td>
<td>Other respiratory abnormality</td>
<td>9%</td>
<td>L</td>
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<tr>
<td></td>
<td></td>
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<td>5 Related ICD-10 Codes</td>
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<td>Hypersomnia with sleep disturbance</td>
<td>20%</td>
<td>L</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>1 Related ICD-10 Code</td>
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<tr>
<td>806.4</td>
<td>Closed fracture of lumbar spine</td>
<td>1%</td>
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<td></td>
<td>24 Related ICD-10 Codes</td>
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<td>Shortness of breath</td>
<td>11%</td>
<td>L</td>
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<tr>
<td></td>
<td></td>
<td></td>
<td>1 Related ICD-10 Code</td>
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<tr>
<td>327.23</td>
<td>Obstructive sleep apnea</td>
<td>10%</td>
<td>L</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>1 Related ICD-10 Code</td>
</tr>
</tbody>
</table>

*Impact Rating is based on how frequently the code appears in the processed file and number of related ICD-10 codes.*
ICD-10 Analyzer: Jump Start Your Transition

ICD9: 806.4 Closed fracture of lumbar spine with spinal cord injury

6 ICD-10 Code Clinical Scenarios with 18 possible code combinations.

Scenario 1

Choose 1 of the following:

- S34.129A Incomplete lesion of unspecified level of lumbar spinal cord, initial encounter
- S34.109A Unspecified injury to unspecified level of lumbar spinal cord, initial encounter
- S34.119A Complete lesion of unspecified level of lumbar spinal cord, initial encounter

AND

- S32.009A Unspecified fracture of unspecified lumbar vertebra, initial encounter for closed fracture

Scenario 2

Choose 1 of the following:

- S34.111A Complete lesion of L1 level of lumbar spinal cord, initial encounter
# ICD-10 Impact Summary - Sorted by Impact

<table>
<thead>
<tr>
<th>Score</th>
<th>ICD-9</th>
<th>Diagnosis</th>
<th>Frequency of Use</th>
<th>Related ICD-10 Codes</th>
<th>Top Providers</th>
</tr>
</thead>
<tbody>
<tr>
<td>MEDIUM</td>
<td>780.79</td>
<td>Other malaise and fatigue</td>
<td>37 by 1 Provider</td>
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<td>RICHARD BROOKS</td>
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<tr>
<td>MEDIUM</td>
<td>786.09</td>
<td>Other respiratory abnormalities</td>
<td>28 by 1 Provider</td>
<td>5</td>
<td>RICHARD BROOKS</td>
</tr>
<tr>
<td>MEDIUM</td>
<td>780.53</td>
<td>Hypersomnia with sleep apn</td>
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<tr>
<td>MEDIUM</td>
<td>806.4</td>
<td>Closed fracture of lumbar spine</td>
<td></td>
<td></td>
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<tr>
<td>LOW</td>
<td>786.05</td>
<td>Shortness of breath</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>LOW</td>
<td>327.23</td>
<td>Obstructive sleep apnea (a)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>LOW</td>
<td>278.01</td>
<td>Morbid obesity</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

## ICD9: 813.47 Torus fracture of radius and ulna

- Related ICD10 Codes
  - S52.621A Torus fracture of lower end of right ulna, initial encounter for closed fracture
  - S52.621A Torus fracture of lower end of right radius, initial encounter for closed fracture
  - S52.011A Torus fracture of upper end of right ulna, initial encounter for closed fracture
  - S52.011A Torus fracture of upper end of right radius, initial encounter for closed fracture
  - S52.622A Torus fracture of lower end of left ulna, initial encounter for closed fracture
  - S52.622A Torus fracture of lower end of left radius, initial encounter for closed fracture
  - S52.012A Torus fracture of upper end of left ulna, initial encounter for closed fracture
  - S52.012A Torus fracture of upper end of left radius, initial encounter for closed fracture
Online Coding and Compliance Tools

❖ Be more productive and accurate today.
❖ Be an expert using new tools when ICD-10 arrives.

Knowledgebase
- CCI Policy Manual (6)
- CPT/HCPCS Guidelines (6)
- E&M Guidelines (2)
- ICD-9-CM Guidelines (3)
- ICD-10 Guidelines (15)
- CMS FAQs (28)

MC Manuals
- Policies and Bulletins
  - LCD - Carrier/MAC (1000+)
  - NCD - National Coverage Det. (300)
  - DMERC (208)
- ICD-10 Policies
  - LCD - Carrier/MAC (0)
  - NCD - National Coverage Det. (24)
- DMERC (0)

Federal Guidelines
- Federal Register (735)
- Transmittals (290)
According to CMS, in the early stages of ICD-10, denial rates will increase by 100 to 200 percent.*

Summary

ICD-10 didn’t go away and all of us must prepare!
Your practice needs to be prepared
Basic Understanding Resources

MGMA

http://www.mgma.com/icd-10-5010-implementation

ICD-10 and HIPAA 5010 Implementation

The Medical Group Management Association (MGMA) believes the transition to HIPAA 5010 and ICD-10 will be extremely costly and challenging for medical groups. As the ICD-10 deadline approaches, MGMA is committed to supporting our members by providing tools and resources to ease the transition to ICD-10 coding more cost effective and less stressful.

Take a look at the comprehensive list of ICD-10 resources available through MGMA.org.

Latest ICD-10 News:

MGMA Executive Partner ICD-10 and 5010 Resources

MGMA works alongside industry partners to ensure our members have useful and practical resources to help make ICD-10 implementation easier.

- ICD-10 Hub: A free educational website devoted to making physician practices’ transitions to ICD-10 easier. Courtesy of Navicure.
- ICD-10 Analyzer: A complimentary online tool that enables medical billers to identify the ICD-9 codes that will most impact a user’s payer reimbursement and suggest corresponding ICD-10 codes. Courtesy of Navicure.
ICD-10 Implementation Guide for Physician Practices

15 essential steps for ICD-10— with benchmarks and timelines for any practice size or specialty
Item # 8486
ISBN: 9781568293943

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Basic Understanding Resources

WHO ICD-10 Introduction Tool

http://apps.who.int/classifications/apps/icd/icd10_training/ICD-10%20training/Start/index.html
## WHO ICD-10 Overview

### Main Menu

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<td>WHO-FIC</td>
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<td>Chapter I</td>
<td>Certain infectious and parasitic diseases</td>
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<td>Chapter III</td>
<td>Diseases of the blood and blood-forming organs and certain disorders involving the immune mechanism system</td>
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<td>Endocrine, nutritional and metabolic diseases</td>
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<td>Mental and behavioural disorders</td>
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<td>Chapter VII</td>
<td>Diseases of the eye and adnexa</td>
</tr>
<tr>
<td>Chapter VIII</td>
<td>Diseases of the ear and mastoid process</td>
</tr>
<tr>
<td>Chapter IX</td>
<td>Diseases of the circulatory system</td>
</tr>
<tr>
<td>Chapter X</td>
<td>Diseases of the respiratory system</td>
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<td>Rules and guidelines for mortality coding</td>
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Basic Understanding Resources

❖ CMS ICD-10-CM Official Guidelines for Coding and Reporting 2014

ICD-10-CM Official Guidelines for Coding and Reporting

2014

Narrative changes appear in bold text

Items **underlined** have been moved within the guidelines since the 2013 version

*Italics* are used to indicate revisions to heading changes

ICD-10-CM Official Guidelines for Coding and Reporting ................................................................. I

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